



First Public Budget Hearing

September 12, 2018

 2018 - First Budget Hearing - 2019 

FY 2018 Year-End Revenue Projection

Revenues	FY2018 Adopted Budget	YTD FY2018 Actual	As a % of FY2018 Budget	FY2018 Year-End Projection	Projection as a % of Budget
Ad Valorem Tax	\$54,079,618	\$54,350,573	100.5%	\$54,350,573	100.5%
Residential Solid Waste	2,167,500	2,179,961	100.6%	2,179,961	100.6%
Franchise Fees	10,009,313	7,503,529	75.0%	10,166,864	101.6%
Utility Service Taxes	11,681,366	9,481,953	81.2%	11,682,221	100.0%
Intergovernmental	20,605,536	16,115,894	78.2%	19,975,102	96.9%
Licenses & Permits	4,040,498	4,156,638	102.9%	4,330,441	107.2%
Parks & Recreation	4,488,110	3,641,905	81.1%	4,120,246	91.8%
General Government	2,493,618	2,541,119	101.9%	2,639,427	105.8%
Public Safety & EMS	3,861,004	4,115,990	106.6%	4,528,635	117.3%
Fines & Forfeitures	2,703,943	3,064,079	113.3%	3,261,553	120.6%
Other Income	8,699,394	7,977,550	91.7%	8,740,794	100.5%
Total Revenues	\$124,829,900	\$115,129,190	92.2%	\$125,975,814	100.9%

Actuals as of August 31st (92% of Fiscal Year)

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Housing Recovery Timeline

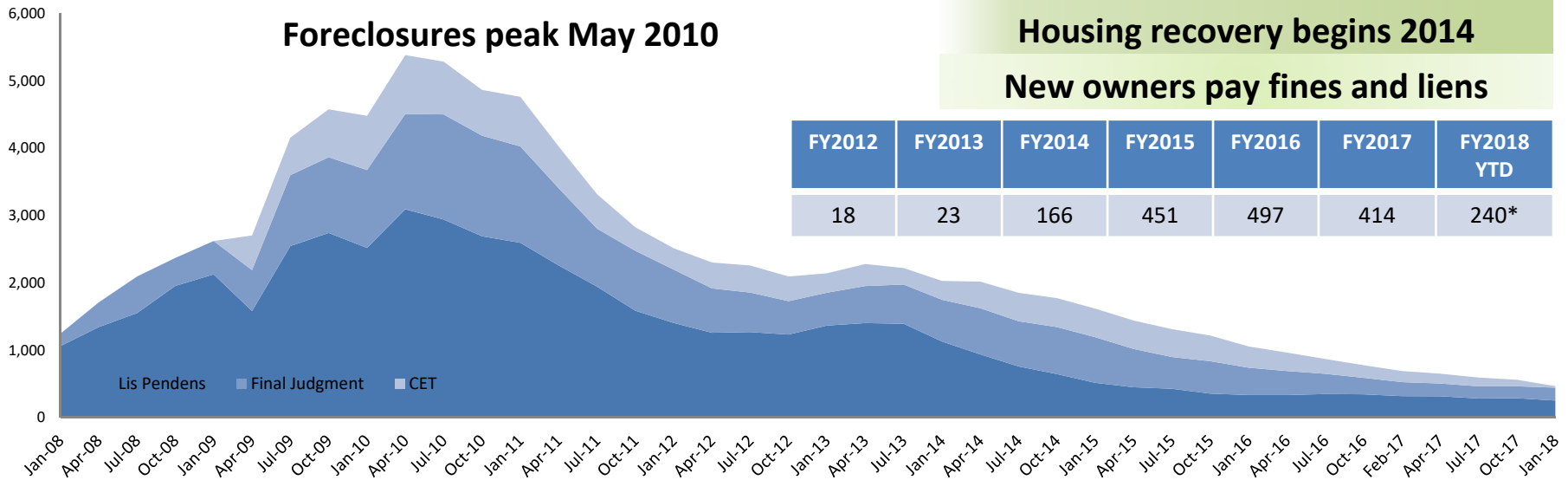
Economic Recession begins 2008

Code secures and maintains abandoned properties (property owner accrues fines/liens)

Foreclosures peak May 2010

Housing recovery begins 2014

New owners pay fines and liens



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FY 2018 Year-End Expenditure Projection

Expenditures	FY2018 Adopted Budget	Y-T-D FY2018 Actual	As a % of FY2018 Budget	FY2018 Year-End Projection	Projection as a % of Budget
City Commission	369,692	317,530	85.9%	\$358,227	96.9%
City Manager's Office	4,639,716	3,774,100	81.3%	4,511,269	97.2%
Human Resources	2,154,592	1,937,826	89.9%	2,140,469	99.3%
Development Services	7,066,895	5,747,115	81.3%	6,729,992	95.2%
Financial Services	2,885,286	2,499,789	86.6%	2,820,607	97.8%
Information Technology	4,085,482	3,442,620	84.3%	3,925,586	96.1%
City Attorney's Office	1,073,204	941,124	87.7%	1,076,612	100.3%
Police	51,078,838	46,140,317	90.3%	50,923,378	99.7%
Emergency Medical Services	10,179,636	9,469,395	93.0%	10,231,968	100.5%
Public Works	7,457,677	6,199,056	83.1%	7,375,369	98.9%
Parks & Recreation	14,810,228	12,773,865	86.3%	14,626,034	98.8%
Total Departmental	105,801,246	\$93,242,737	88.1%	\$104,719,511	99.0%
Total Non-Departmental	19,028,654	\$16,898,238	88.8%	\$18,909,986	99.4%

Total Expenditures	\$124,829,900	\$110,140,974	88.2%	\$123,629,497	99.0%
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Actuals as of August 31st (92% of Fiscal Year)

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Status of Reserves

Source: Comprehensive Annual Financial Report

FY Ending Sept. 30	Stabilization Fund (17%)	Computer Replacement Plan	Facility Reserve	Unassigned	Parks Replacement
FY 2012	\$16,798,428	\$538,512	\$1,397,106	\$0.00	\$0.00
FY 2013	\$17,053,991	\$1,355,098	\$1,204,951	\$0.00	\$0.00
FY 2014*	\$17,548,453	\$1,426,266	\$665,867	\$0.00	\$0.00
FY 2015	\$18,333,974	\$1,882,094	\$542,357	\$3,544,390	\$0.00
FY 2016	\$19,019,790	\$2,291,671	\$919,265	\$4,655,576	\$0.00
FY 2017	\$21,221,083	\$1,830,834	\$948,778	\$1,959,254	\$212,746
<i>FY 2018**</i>	<i>\$21,175,083</i>	<i>\$1,830,834</i>	<i>\$562,778</i>	<i>\$0</i>	<i>\$364,621</i>

*\$2,041,398 has been designated as "deferred inflow" because accounting rules did not permit us to recognize the entire amount the City received when assigning the revenue from the sale of several cell tower leases. The City will recognize this revenue over 14 years. The revenue is not recognized in even portions; rather, it is recognized as if the leases were still in place, escalating 5% annually.

** Preliminary Forecast for FY2018 (without IRMA reimbursement)

FY 2018 Year-end Projection

Hurricane IRMA Cost	\$	9,861,707
FY17 Operating expensed for Irma <i>(Salaries, equipment, partial debris)</i>	\$	(3,060,000)
FY18 Operating expensed for Irma <i>(Majority debris, building damages)</i>	\$	(6,801,707)
Hurricane IRMA Projected Reimbursement	\$	9,624,285
FY18 Irma costs	\$	(6,801,707)
FY18 Operational Projected Surplus	\$	2,346,318
FY18 Year end deficit	\$	(4,455,389)
FY17 Unassigned	\$	1,959,254
FY18 Budgeted contribution to reserves	\$	2,451,000
Less FY18 year end finish	\$	(4,455,389)
Subtracted from Stabilization Reserve	\$	(45,135)

Stabilization requirement for FY18 = \$21,857,275
 Stabilization Shortfall = (\$681,327)

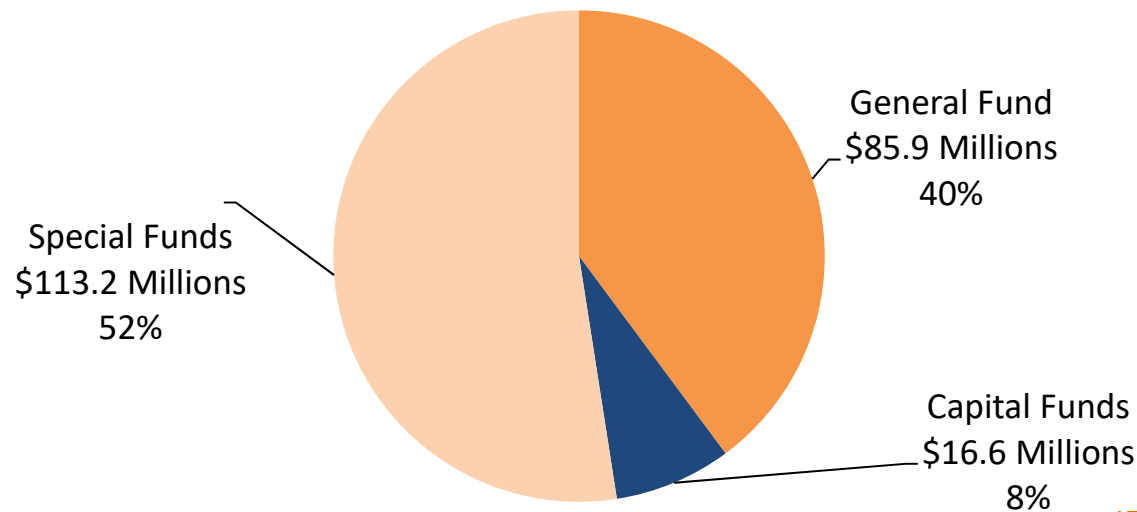
Hurricane Irma projected reimbursement = \$9,624,285

- Replenish Stabilization Reserve Shortfall
- Replenish Fire Fund, Water & Sewer Fund for Irma expenses
- Reserve funding for Capital expenses to avoid issuing debt

City currently has an \$10M Open line of credit for 18 months

City of Coral Springs Budget Overview

2019 PROPOSED CITY BUDGET (NET)*:	\$215.7 Million
TOTAL NUMBER OF FUNDS:	10
TOTAL NUMBER OF POSITIONS (FTE):	869

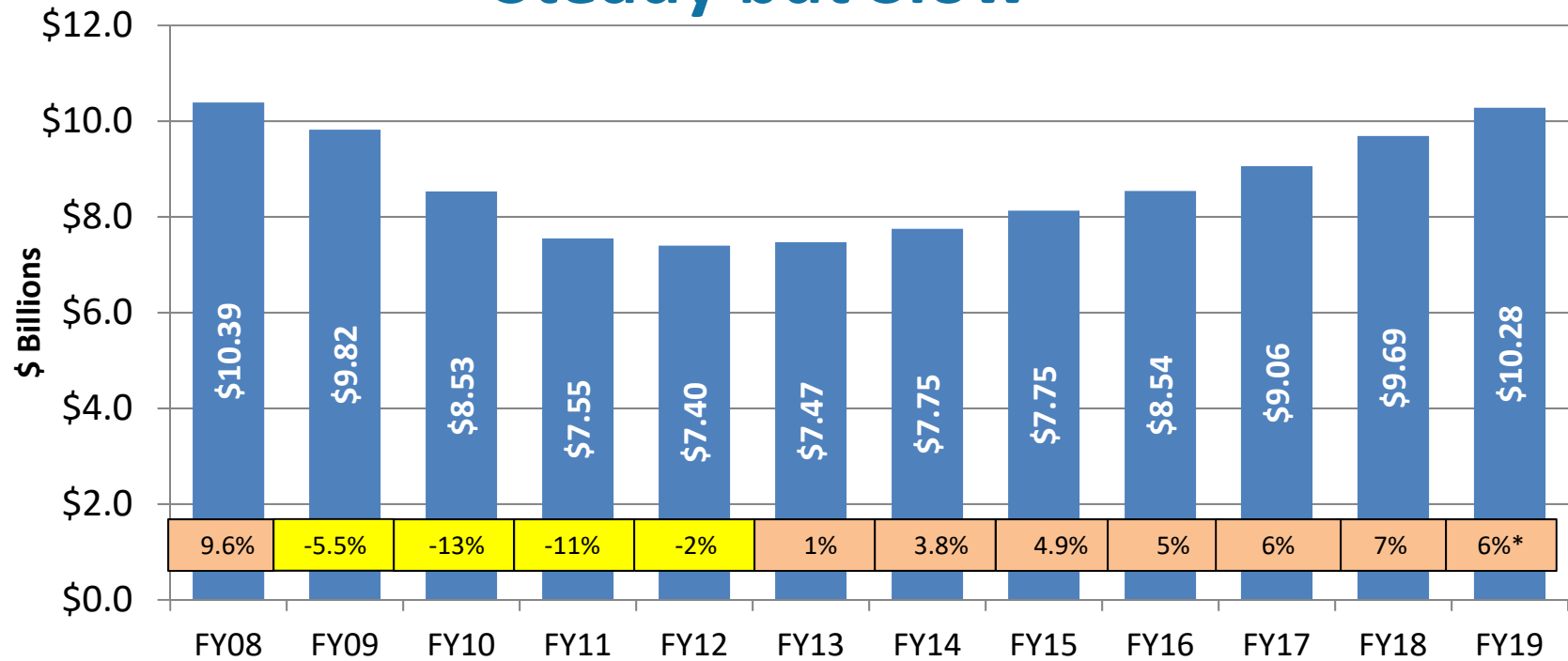


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***Budget Net of Interfund Transfers
Note: CRA Expenditure included
in General Fund \$353,223**

Total Taxable Assessed Values Increasing Steady but Slow



* This Percentage Change in Taxable Value compares today's July 1 TTAV to last year's July 1 TTAV

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Grant Summary FY2018

Explored (Total of all grants) = \$21 million

Applied for (submitted) = \$9.8 million

Total Pending and In Process = \$7.8 million

State Requests = \$3.5 million

Total Funded = \$1.16 million

FY 2019 Budget *Proposed* Highlights

Staff Recommendations

Maintain current millage rate of 5.8732

- The average single-family household will pay an additional \$31 in property taxes if City maintains current rate
- Allows the City to balance the budget without the use of reserves

Voter-Approved Debt Service proposed millage rate will decrease from 0.2753 to 0.2652

Fire Assessment Fee will increase

- Single-Family from \$180.00 to \$200.00
- Multi-Family from \$195.25 to \$215.00
- Commercial from \$23.00 to \$26.10
- Industrial/Warehouse from \$2.98 to \$3.64
- Institutional from \$27.00 to \$31.87

Residential Solid Waste Assessment Fee will increase by \$12.00

- From \$248.00 to \$260.00 per single-family household

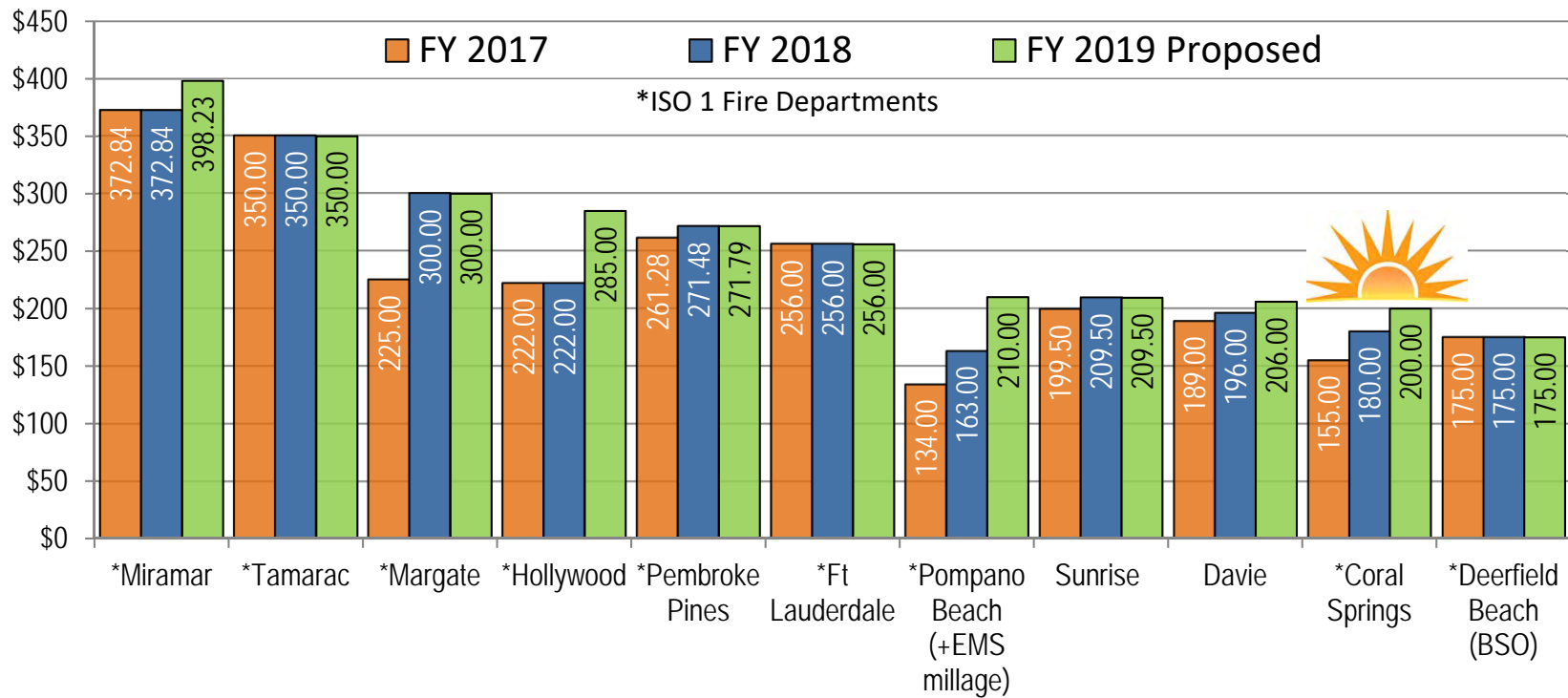
Water rates will increase by \$2.32 per month for the average SF homeowner

- 3.5% per the 2013 Water and Wastewater Rate Study

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Fire Assessment Comparison

local cities with full service fire departments



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FY 2019 Fire Assessment Fees

Use Category	FY 2018 Fee Adopted	FY 2019 Fee Proposed	Increase (\$)	Increase (%)
Single-family	\$180.00 per unit	\$200.00 per unit	\$20.00	11.1%
Multi-family	\$195.25 per unit	\$215.00 per unit	\$19.75	10.1%
Commercial	\$23.00 per 100 sq. ft.*	\$26.10 per 100 sq. ft.*	\$3.10	13.5%
Industrial, Warehouse	\$2.98 per 100 sq. ft.*	\$3.64 per 100 sq. ft.*	\$0.66	22.1%
Institutional, Government	\$27.00 per 100 sq. ft.*	\$31.87 per 100 sq. ft.*	\$4.87	18.0%

*up to 400,000 sq. ft.


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FY 2019 Fire Fund Highlights

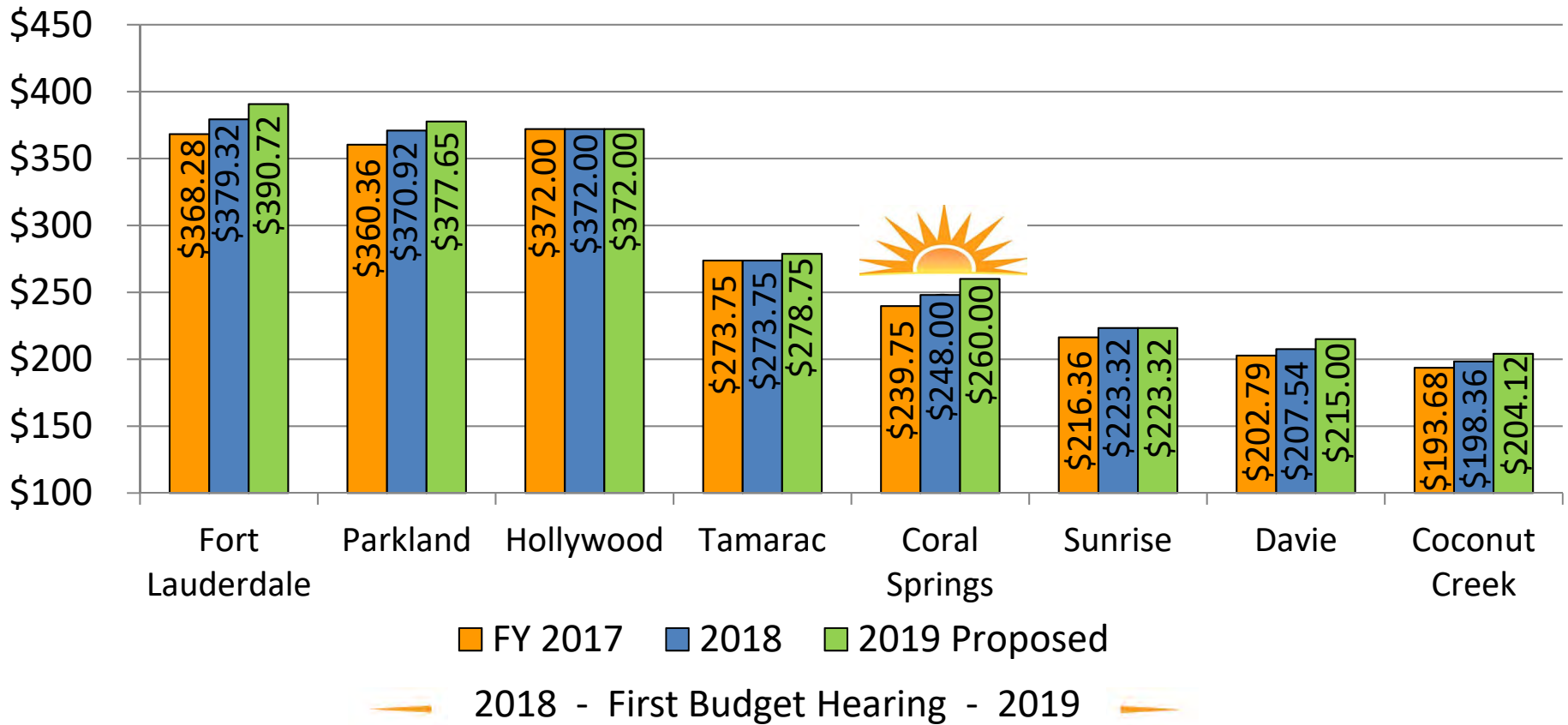
- Adds to Staff:
 - 3 Firefighter/Paramedics (Split: 1.86 to Fire Fund 1.14 to General Fund)
 - 1 Logistics Captain
 - 1 convert PT to FT Fire Inspection Principal Office Assistant at Fire Academy
- Focus on Firefighter safety and health
- Capital requests include:
 - Emergency Traffic Signal at Coral Ridge Drive and 41st Street — \$350,000
 - Fire Stations Painting and Improvements — \$135,000
 - Rehabilitation & Decon Renovation — \$125,000
 - Firefighter Bailout Kits — \$66,750



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Residential Solid Waste Assessment Comparison



Proposed Solid Waste Assessment

	FY 2018	FY 2019	
Residential Service	Actual	Recommendation	Change
Collection	\$77.46	\$78.35	\$0.90
Disposal	\$75.39	\$77.41	\$2.02
Franchise Fee	\$76.32	\$76.32	\$0.00
Recyclables Processing	\$0	\$8.63	\$8.63
Other: HHW/Paint	\$2.60	\$2.77	\$0.17
Admin/BCPA	\$5.70	\$5.99	\$0.29
Reserves/Early Pmt Discount	\$10.53	\$9.82	-\$0.71
Capital	\$0	\$1.02	\$1.02
Annual Assessment	\$248.00	\$260.00	+\$12.00

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FY 2019 Water and Sewer Fund Highlights

- Recommending a 3.5% weighted average rate adjustment as of October 1, 2018 as a result of recent Water and Wastewater Rate Study.
 - Increase \$2.32 per month for the majority of residential customers
- Continue the Inflow and Infiltration correction program to reduce wastewater treatment charges from Broward County.
- Continuation of ongoing programs to replace the existing galvanized water pipes and cast iron water mains throughout the utility service area.
- Continuation of raw water well replacement programs throughout the utility service area.

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FY 2019 Tree Trust Fund Projects



ESL Improvements \$75,000

- Clearing services (Pine Flats preserve, The Woodside Estates/The Preserve, Fern Glen Park, Sherwood Forest)
- Site assessments of the 4 ESL's (Sandy Ridge Sanctuary, Red Lichen Sanctuary, Pine Flats Preserve and Cypress Gateway Preserve)
- Site improvements of the 2 ESL's (Sandy Ridge Sanctuary, Red Lichen Sanctuary), and The Woodside Estates/The Preserve

Arterial Road Improvements \$80,000

- Landscape improvements of State roads, University Dr from NW 40 St to Southgate Blvd and Sample Rd from University Dr to SR 7.

Tree Subsidy Program \$10,000

- Provides property owners with a financial incentive for restoring code required street trees lost for any reason including, but not limited to, hurricanes.

Median Improvements \$250,000

- Landscape improvements of local roads, cul-de-sacs, corporate signs, master parking

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CITY OF CORAL SPRINGS

WHAT YOU GET FOR YOUR MONEY



- Athletic Field Renovation – 2 fields in Mullins Park
- Mullins Field Lighting – Aiello Field
- Replacement of Tot lot at Mullins
- Landscape Beautification in Parks
- 25 Meter Pool Liner Upgrade
- Landscape Improvement of Arterial Roads



- ADA intersection upgrades
- Funding Road Resurfacing Program
- Continued Median Improvements
- Sample Road Master Parking Comprehensive Plan
- Alley Refurbishment Program
- 40th Street Improvements



- Additional 4 SROs (Coral Springs H.S., Coral Glades H.S., JP Taravella H.S., Imagine C.S.)
- Additional 3 Firefighter/Paramedics
- Additional SRO & Firefighter/Paramedics equipment & training



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5 Year Forecast

	Actual	Actual	Adopted	Proposed		Projected		Projected		Projected		Projected		Projected	
	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year	%	Fiscal Year	%	Fiscal Year	%	Fiscal Year	%	Fiscal Year	%	Fiscal Year	
	2016	2017	2018	2019	Δ	2020	Δ	2021	Δ	2022	Δ	2023	Δ	2024	
Revenues/Financing Sources															
Ad Valorem Taxes	\$39,282,218	\$41,736,095	\$54,079,618	\$57,370,851	6.1%	\$59,665,685	4.0%	\$62,052,312	4.0%	\$64,534,405	4.0%	\$68,829,901	6.7%	\$71,583,097	4.0%
Stormwater Assessment	\$0	\$0	\$0	\$0	0.0%	\$1,661,760	100.0%	\$1,711,613	3.0%	\$1,762,961	3.0%	\$1,815,850	3.0%	\$1,870,326	3.0%
Solid Waste Special Assessment	2,257,733	2,143,527	2,167,500	\$2,189,175	1.0%	2,189,175	0.0%	2,189,175	0.0%	2,189,175	0.0%	2,189,175	0.0%	2,189,175	0.0%
Utility Franchise Fees	9,961,229	10,250,817	10,009,313	\$10,301,000	2.9%	10,402,810	1.0%	10,505,638	1.0%	10,609,494	1.0%	10,714,389	1.0%	10,820,333	1.0%
Utility Service Taxes	11,163,482	11,351,304	11,681,365	\$11,886,782	1.8%	12,005,650	1.0%	12,125,707	1.0%	12,246,964	1.0%	12,369,434	1.0%	12,493,128	1.0%
Intergovernmental Revenues	19,320,796	19,538,089	20,587,584	\$20,304,815	-1.4%	20,522,271	1.1%	20,746,862	1.1%	20,978,673	1.1%	21,217,789	1.1%	21,464,299	1.2%
Licenses and Permits	4,160,841	5,092,852	4,165,729	\$4,237,926	1.7%	4,399,281	3.8%	4,555,633	3.6%	4,719,802	3.6%	4,892,181	3.7%	5,073,178	3.7%
Charges for Services	12,990,916	14,034,559	14,699,256	\$15,341,865	4.4%	15,889,296	3.6%	16,429,974	3.4%	17,020,995	3.6%	17,598,459	3.4%	18,198,869	3.4%
Fines and Forfeitures	6,182,478	5,433,666	3,209,708	\$2,798,426	-12.8%	2,542,635	-9.1%	2,409,149	-5.2%	2,385,941	-1.0%	2,436,823	2.1%	2,489,367	2.2%
Miscellaneous	4,040,510	4,016,322	4,094,616	\$4,003,453	-2.2%	4,077,943	1.9%	4,123,203	1.1%	4,202,092	1.9%	4,284,448	2.0%	4,296,592	0.3%
Interfund Transfers	300,000	625,385	135,209	\$137,913	2.0%	140,671	2.0%	143,485	2.0%	146,355	2.0%	149,290	2.0%	152,275	2.0%
Total Revenues	\$109,660,204	\$114,222,617	\$124,829,900	\$128,572,207	3.0%	\$133,497,177	3.8%	\$136,992,751	2.6%	\$140,796,857	2.8%	\$146,497,738	4.0%	\$150,630,638	2.8%
Expenditures/Financing Uses															
City Commission	\$306,433	\$332,801	\$370,692	\$374,914	1.1%	\$387,807	3.4%	\$401,508	3.5%	\$413,929	3.1%	\$427,048	3.2%	\$444,329	4.0%
City Manager's Office	3,838,354	4,227,647	4,738,902	\$4,833,278	2.0%	5,031,000	4.1%	5,197,549	3.3%	5,361,877	3.2%	5,532,843	3.2%	5,725,859	3.5%
Human Resources	1,717,584	1,968,743	2,154,592	\$2,258,503	4.8%	2,350,171	4.1%	2,425,583	3.2%	2,498,978	3.0%	2,575,428	3.1%	2,663,774	3.4%
Financial Services	2,455,848	2,474,452	2,885,286	\$2,945,653	2.1%	3,061,426	3.9%	3,158,788	3.2%	3,251,603	2.9%	3,348,558	3.0%	3,464,833	3.5%
Information Technology	3,446,521	3,367,163	4,022,052	\$4,253,429	5.8%	4,424,104	4.0%	4,574,968	3.4%	4,724,808	3.3%	4,880,845	3.3%	5,042,310	3.3%
City Attorney's Office	982,149	1,055,459	1,073,204	\$1,144,891	6.7%	1,192,255	4.1%	1,230,829	3.2%	1,268,971	3.1%	1,308,603	3.1%	1,353,072	3.4%
Police Department	46,645,805	48,584,560	50,970,202	\$53,705,971	5.4%	55,515,208	3.4%	57,146,639	2.9%	58,742,609	2.8%	60,392,029	2.8%	62,298,381	3.2%
Emergency Medical Services	9,133,097	9,804,177	10,179,636	\$11,018,928	8.2%	11,529,604	4.6%	12,055,742	4.6%	12,585,408	4.4%	13,143,187	4.4%	13,772,418	4.8%
Development Services	6,468,882	6,477,603	7,066,895	\$7,111,938	0.6%	7,399,103	4.0%	7,636,081	3.2%	7,860,763	2.9%	8,095,639	3.0%	8,380,010	3.5%
Public Works	4,648,782	4,927,596	7,457,677	\$7,748,262	3.9%	8,060,444	4.0%	8,356,105	3.7%	8,652,079	3.5%	8,960,632	3.6%	9,303,002	3.8%
Parks and Recreation	14,240,017	14,869,586	14,810,228	\$14,989,105	1.2%	15,572,757	3.9%	16,100,153	3.4%	16,615,406	3.2%	17,153,523	3.2%	17,775,484	3.6%
Non-Departmental	2,257,259	4,710,493	6,398,638	\$3,659,223	-42.8%	3,703,627	1.2%	3,790,797	2.4%	4,281,272	12.9%	3,986,193	-6.9%	4,095,262	2.7%
Interfund Transfers	3,025,935	3,915,446	2,993,467	\$3,447,330	15.2%	3,644,968	5.7%	3,854,913	5.8%	4,077,985	5.8%	4,315,056	5.8%	4,567,065	5.8%
Capital Financing	7,038,893	7,202,190	9,708,429	\$11,080,782	14.1%	10,286,022	-7.2%	9,252,463	-10.0%	9,461,537	2.3%	9,461,399	0.0%	9,460,065	0.0%
Total Expenditures	\$106,479,488	\$113,918,261	\$124,829,900	\$128,572,207	3.0%	\$132,158,495	2.8%	\$135,182,118	2.3%	\$139,797,225	3.4%	\$143,580,984	2.7%	\$148,345,861	3.3%
Surplus/(Deficit)	\$3,180,716	\$304,356	(\$0)	\$0		\$1,338,681		\$1,810,633		\$999,632		\$2,916,754		\$2,284,777	

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5 Year Budget Assumptions


Continue with enhancements in the City and Creating a More Sustainable Financial Future:

- FY2019:
 - Revenue growth is 2.8%
 - Continue merit increases, at a rate we can afford = 3%
 - Managing vacancies to reduce overall FTE's by 10
 - Evaluating the distribution of health care to a 90/10 cost share and plan savings, with a goal of 80/20 by FY2023
 - Encourage employee focus groups to review other one-time payments to employees like gainsharing and longevity to determine which past practices we can afford
 - Operations/contracts increase at 4%
 - Funding only 25% of Capital requests
 - Form a plan for CIP & Increasing Stabilization (Reserves) Fund
- FY2020 - Adopt a Stormwater Assessment as many Broward Cities levy (Operating \$1.6M & Capital \$2.5M)
- FY2020 - If Homestead Exemption passes, propose equivalent millage increase of .3170 yielding \$3.2M
- FY2023 – Begin a series of millage increases every other year of 0.1500 yielding \$1.5M or at a rate that keeps up with inflation

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FY 2019 Business Plan Highlights

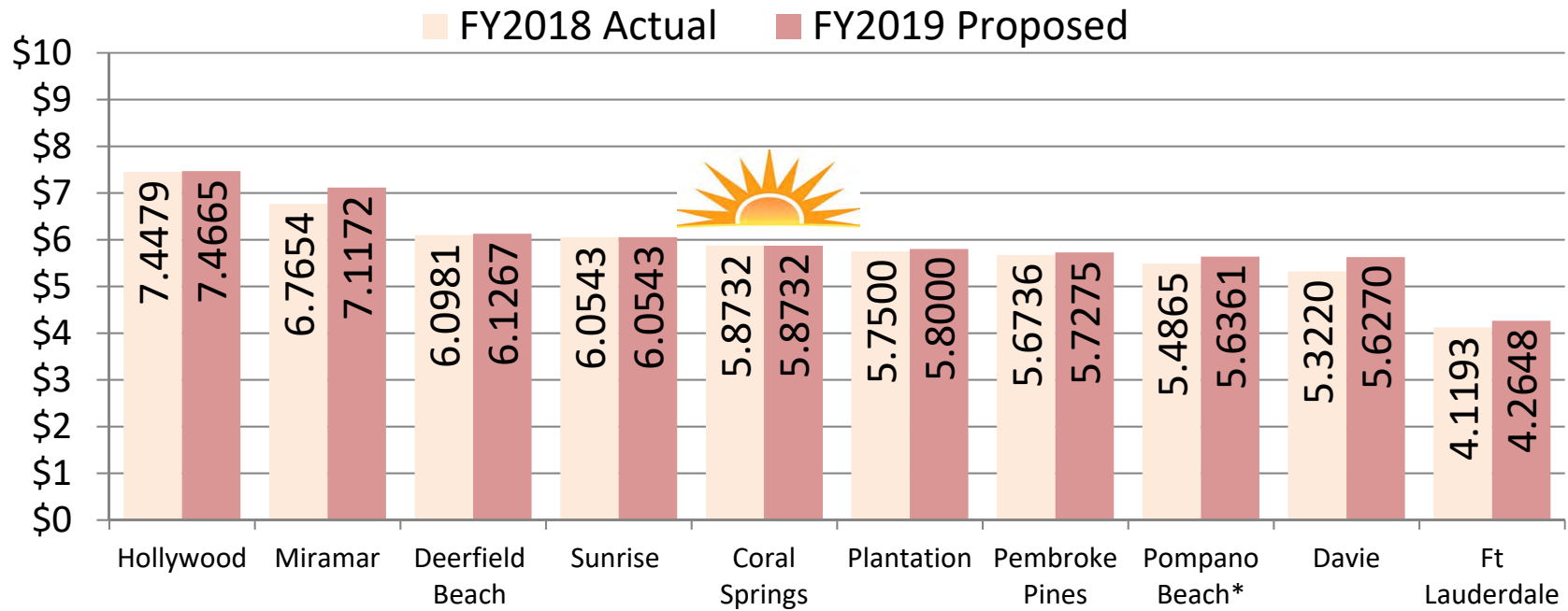
Staff Recommendations

Milestone	Millage	Yield	Vote Count
 Proposed Millage Rate	\$5.8732	+\$3.3 million revenue increase from FY 2018	State law requires two-thirds vote to keep millage rate exactly the same
Rolled-Back Rate	\$5.5366	-\$3.3 million cut to proposed FY 2019 Budget	Simple Majority

Any millage rate above the Rolled-Back Rate will be advertised as a Proposed Tax Increase

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Operating Millage Rate Comparison



* Pompano Beach includes a separate EMS millage of 0.5000

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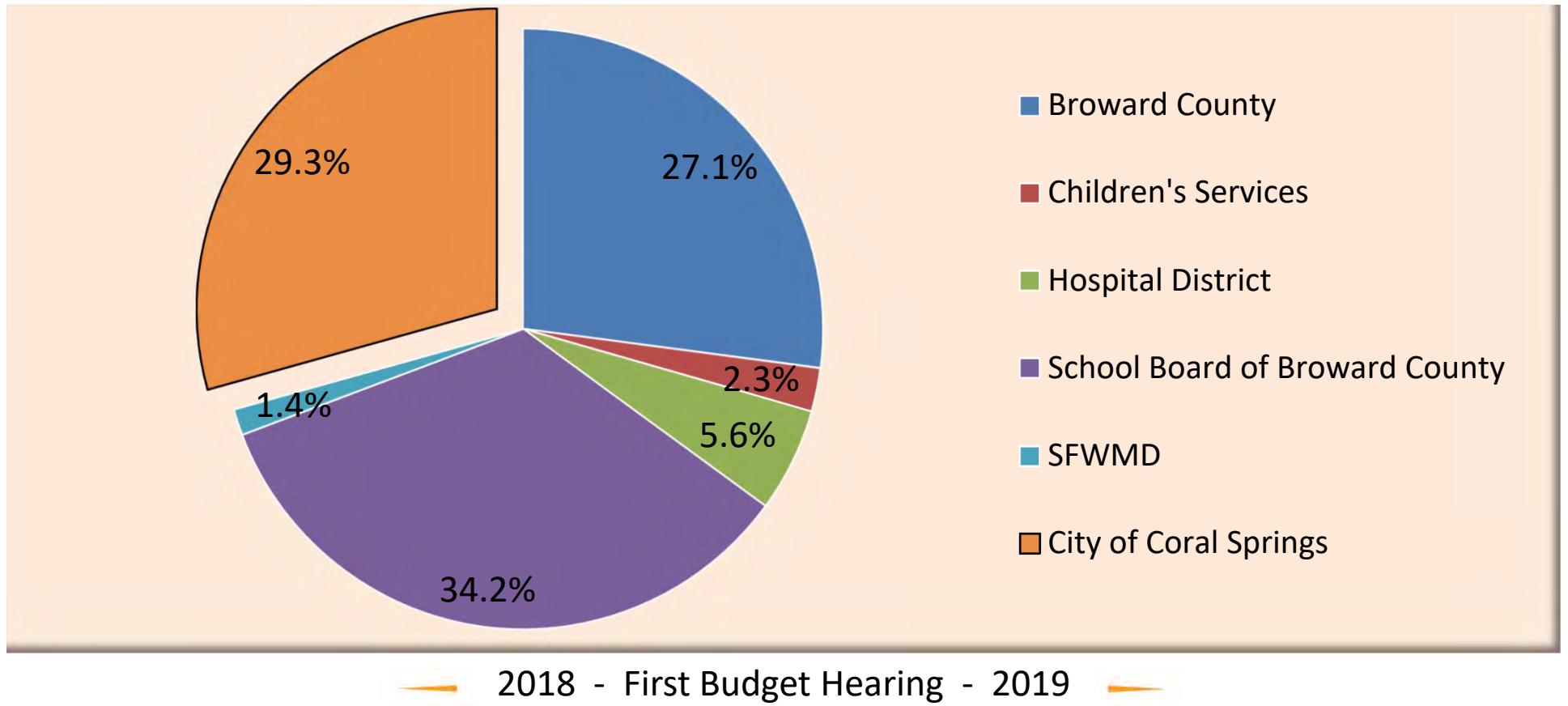
Impact on Average SF Home

\$260,000 Assessed Value

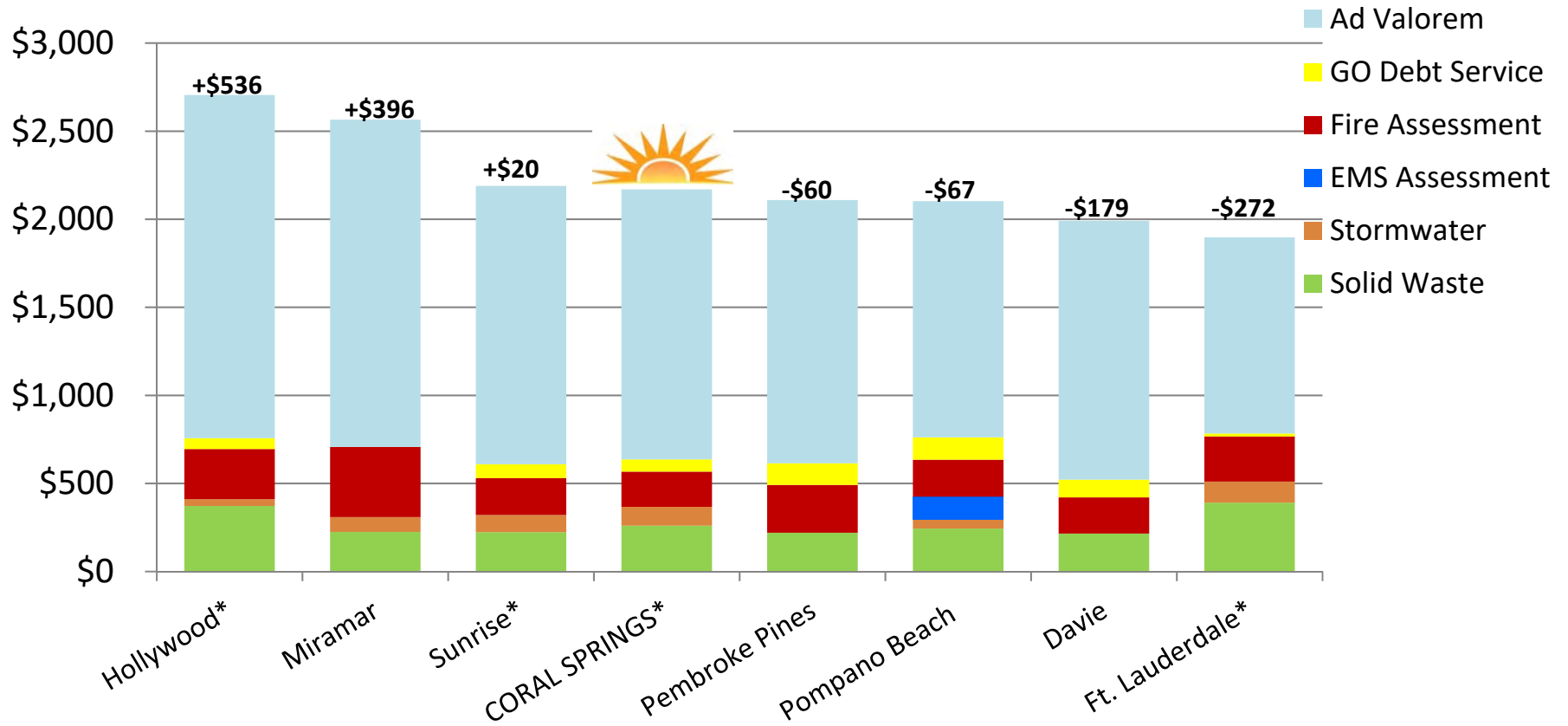
	\$ Proposed	\$ Increase per year	\$ Increase per month
Ad Valorem (SOH cap = 2.1%)	\$1,527	\$31.41	\$2.62
Voted Debt	\$ 69	- \$ 1.17	- \$0.10
Fire Assessment	\$ 200	+ \$ 20.00	\$1.67
Solid Waste Assessment	\$ 260	+ \$ 12	\$1.00
Total City Taxes, Assessments	\$2,056	+ \$ 62.24	\$5.19

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How Much of Your Tax Bill Goes to the City?



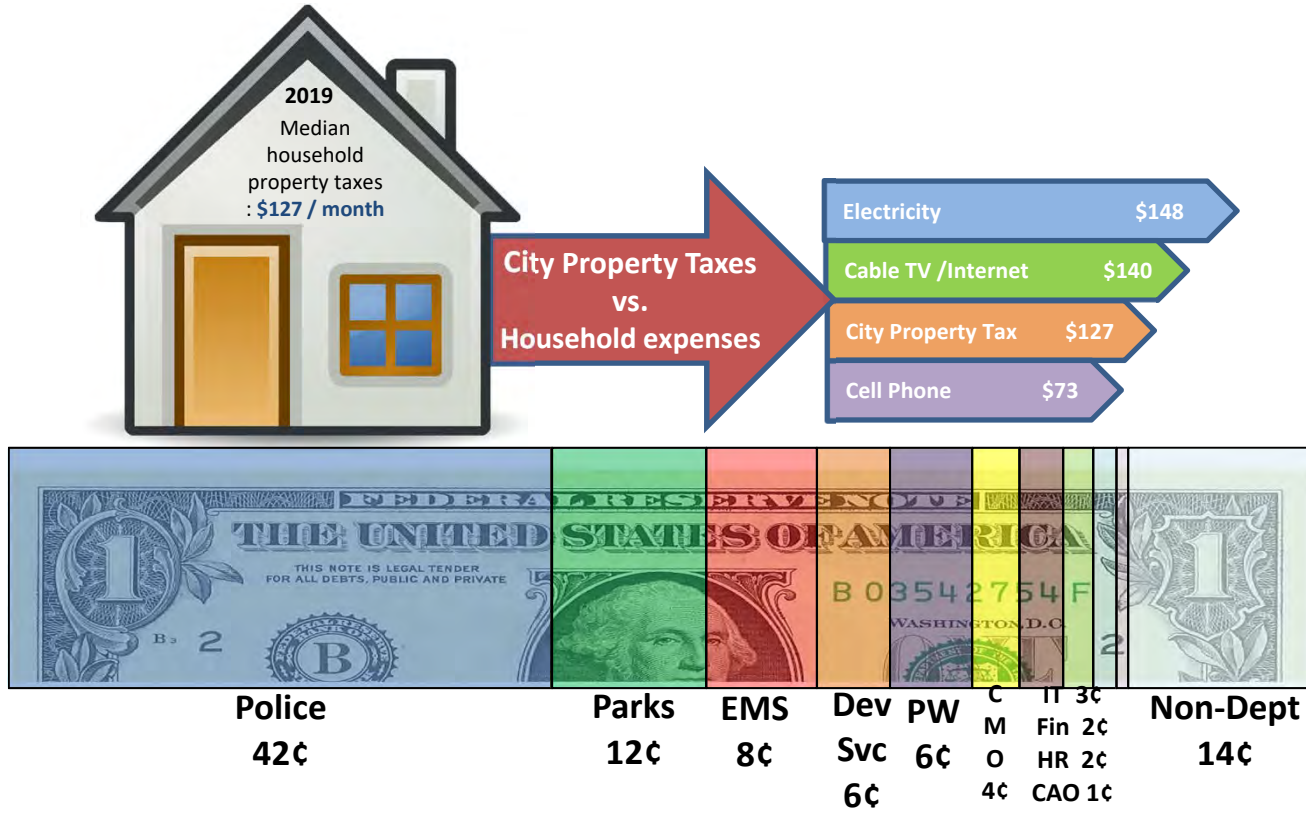
What the Same Home Pays in Other Cities



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*Nuisance Abatement Assessment was Adopted

Understand How Your City Tax Work



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Budget Calendar

Date	Description	Time	Location
11/13/2017	Directors Strategic Planning I	8:00 a.m.	Fire Admin Conf Room
11/30 – 12/1	CC Strategic Planning Workshop I*	8:30 a.m.	Fire Admin Conf Room
1/11/2018	Directors Strategic Planning II	8:30 a.m.	Fire Admin Conf Room
1/24/2018	CC Strategic Planning Workshop II*	8:30 a.m.	Fire Admin Conf Room
2/14/2018	Directors Strategic Planning III	8:30 a.m.	CMO Conference Room
4/11/2018	Budget Kickoff	2:00 p.m.	Chambers
4/12/2018	Budget Training Session I	2:00 p.m.	Everglades Conf Room
4/13/2018	Budget Training Session II	10:00 a.m.	Everglades Conf Room
5/11/2018	Budget Package due to Budget	2:00 p.m.	N:\Budget Forms OR Budget Office
5/23 – 5/25	Departmental Budget Meetings	Individually scheduled	CMO Executive Conf Room
6/11/2018	Business Plan Appeal	Individually scheduled	CMO Executive Conf Room
6/14/2018	Business Plan Decision		
6/27/2018	CC Business Plan Workshop I*	5:00 p.m.	Everglades Conf Room
7/25/2018	CC Business Plan Workshop II* <ul style="list-style-type: none"> ▪ TRIM Notification prepared and submitted to CC ▪ Adopt Preliminary Assessment Resolutions 	5:15 p.m.	Chambers
9/12/2018	First Public Budget Hearing*	5:15 p.m.	Chambers
9/20/2018	Second Public Budget Hearing* <ul style="list-style-type: none"> ▪ Adopt Operating Budget and Capital Improvement Program 	6:30 p.m.	Chambers





THANK YOU

2018 - First Budget Hearing - 2019